

BARRY HESSE

Affiliate Member Feature Story

Senior Services

The Senior Real Estate Specialist (SRES®) designation is given to REALTORS® who are able to meet the special needs of maturing americans when selling, buying, relocating, or refinancing residential or investment properties.

I am prepared to approach mature clients (50+) with the best options and information for them to make life-changing decisions.

Special Member Pricing

My listings include an American Home Shield Seller Home Warranty, 1 hr De-clutter consult, 1 hr Home stager consult, and a closing coordinator (\$695 VALUE!) *exclusively* for members of **Seniors on the Move**.



“If you do not have time to do it right the 1st time, when do you have time to do it over again? My team and I strive to do EACH and EVERY step right the 1st time!”

Barry Hesse, REALTOR®

Barry holds the SRES® designation, which allows him to bring a customized approach to your situation, expertise and patience throughout the transaction, and a variety of choices to reduce out of pocket expenses.

His client testimonials include: “communication was excellent!” “extremely experienced and ethical REALTOR®” “problem solver” “patience” & “100% pleased”. In the past three decades of work, he has been REALTOR® of the year twice, received the Presidents Club Award, been in the Circle of Excellence various times, and served on numerous committees and as DMAAR’s Board President.



Learn how I assist you in your real estate needs:

- Selling your home
- Pricing & Marketing
- Transitioning
- Non-local Referrals when moving to a new city
- Insight on current market conditions



Contact Barry Hesse

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REALTORS® with the SRES® specifically designated for YOU

There's almost always an emotional element associated with selling a long-time home. SRES® designees are real estate agents that specialize in senior needs and can ease the transition first by talking about your reasons for selling and then exploring all the options either modifying and staying in your current home or finding a different property to be sure you find the very best housing solution.

SRES® designees use their expertise and industry knowledge to provide an honest assessment of your property and make suggestions for improving it for salability. They may recommend hiring staging professionals who can make modifications that will best showcase your house and make it appeal to the broadest audience possible.

SRES® designees can also provide insight on current market conditions, determine how your property stacks up against the competition and develop a pricing and marketing strategy to sell your home quickly and for the highest possible price.

A Seniors Real Estate Specialist® Will Help You Transition to a New City. SRES® designees can also help you find your new home locally or refer you to designees elsewhere to find property in a new city or near children.